



## GreenPages' Project Management Solutions. Comprehensive, Customizable.



GreenPages Technology Solutions  
33 Badgers Island West  
Kittery, Maine 03904  
P: 800.989.2989  
F: 207.439.7334  
[www.greenpages.com](http://www.greenpages.com)

kittery me • boston ma

The key to success in today's complex IT environment is the ability to manage projects efficiently and effectively. This takes strong skills and experience from people who know how to drive projects from initiation to completion.

GreenPages' project management solutions utilize proven experience and methodologies to meet your business needs and ensure projects are completed successfully, within budget, and on time.

### Why Do Project Managers Make Smart Business Sense?

- Act as the primary point of contact to all project stakeholders by developing, maintaining, and carrying out the project communications plan.
- Manage the project scope, specifications, and timelines to include the management of risks and change control.
- Manage the project team including performance and progress over the course of the project.
- Hold project stakeholders accountable for action items.
- Act as the advocate for the client and project team. Manage client expectations.
- Review the process, project, and results to ensure their continued appropriateness for client.
- Conduct meetings with project stakeholders to provide project status and any necessary conflict resolution.
- Maintain project documentation and manage delivery.
- Conduct project closeout and quality assurance.

### PMP Certified to Be More Effective

All of GreenPages' project managers are required to obtain Project Management Professional (PMP) certification from the Project Management Institute (PMI). This is the profession's most globally recognized and respected certification credential.

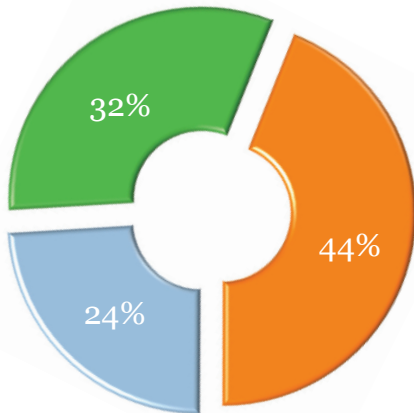
In addition to maintaining certification, GreenPages' project managers must satisfy PMI's Continuing Certification Requirements Program.

GreenPages Is VMware's  
Desktop Virtualization  
Partner of the Year





## Recent IT Project Statistics



32% - The percentage of IT projects that came in on time, within budget, and with the requested features

44% - The percentage of IT projects considered challenged—coming in either over budget, late, or without all the required features and functions

24% - The percentage of IT projects considered outright failures

*\*PM Network Magazine, November 2009*

With statistics like these and with the ever increasing emphasis to do more with less, efficiency and planning become critical to achieving business objectives.

## Customized, On-Demand Project Management Services

- Project Assessment/Audit
- Project Management Workshop
- Single Project Management
- Multi-Project Management
- Remote and/or onsite services—depending on client needs
- Full or part-time services
- Choice of project management levels (Project Coordination, Certified PMs, Program Management)

## Project Management Yields Better Results

GreenPages' PMP-certified project management team augments your in-house staff with experienced specialists who lead you through your project's lifecycle, helping you add powerful solutions to your infrastructure. By strategically adding expertise only where it's needed, GreenPages' project managers bring your project to completion on time and with results that meet the highest expectations.

## GreenPages' Project Management Office Advantage

Over the past decade, GreenPages has established a Project Management Office (PMO) to successfully deliver solutions to customers—from SMB to enterprise organizations no matter the project size or customer location. GreenPages' PMO not only facilitates crucial IT deployments and upgrades, but actually improves the way you operate your business.



## About GreenPages Technology Solutions

GreenPages Technology Solutions is a consulting and integration organization that helps clients assess, design, build, and manage adaptive, resilient IT infrastructures that are aligned with and support their business strategies. Our mission is to provide expert advice and business services that aid our clients in improving business efficiency and creating competitive advantage through the innovative use of technology.

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## GreenPages' Project Management Office Resources

Tobi Evangelisti  
Vice President of Solutions  
[tevangelisti@greenpages.com](mailto:tevangelisti@greenpages.com)

General Inquiries  
[projectmanagers@greenpages.com](mailto:projectmanagers@greenpages.com)