

GreenPages  
Customer  
Solution  
Case  
Study

# Hillwood Migrates PCs from McAfee Antivirus to Kaspersky Lab Antivirus Solution, Increasing System Performance and Enhancing Network Protection

*The Kaspersky solution was more affordable and actually gave us more security life per machine. Plus it was very easy to deploy. We're very pleased with Kaspersky's solution and appreciate the comprehensiveness of the security offerings.*

—Randy Thomas, Seniors Systems Administrator, Hillwood



**Customer:** Hillwood, A Perot Company

**Website:** [www.hillwood.com](http://www.hillwood.com)

**Industry:** Development

## Customer Profile

Hillwood, a Perot company, is consistently ranked among the top developers in the country by national trade publications and has received awards from many prestigious real estate trade organizations.

## Technology Services and Solutions

- Kaspersky Lab AntiVirus

## Customer Challenge

Hillwood, one of the leading developers in the United States was looking to upgrade its McAfee antivirus solution at its four main locations and various branch offices. However, the company had issues with McAfee slowing machines down since the solution was heavy on the client.

From a management perspective, Hillwood was also not happy with McAfee's new ePO (ePolicy Orchestrator) web-based console which they found difficult to use. In addition, when Hillwood took a machine off the network, the console didn't remove it from the system which caused inaccurate inventory reporting.

## Technology Solution

After consulting with Hillwood, GreenPages recommended the company take a look at Kaspersky Lab. Hillwood ran a demo of Kaspersky's antivirus solution and was impressed with the level of protection and the comprehensive services offered—from antivirus, antispyware, antiphishing, antispam, and antihacker technologies. In addition, the company found that the management was a lot easier and more intuitive, and that the inventory reporting was able to accurately reflect machine status.

## Successful Result

Hillwood is pleased that the Kaspersky technology is catching a great deal more of the spyware than their McAfee solution. They also haven't had as many slow performance complaints and are extremely satisfied with Kaspersky's level of response from both the sales and technical support levels. And overall, the cost of the Kaspersky solution was much less than McAfee's.



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